

The deal of your life

MGI Perth is a proud supporter of the Perth Jazz Society.

As a leading accounting and business advisory firm, MGI worked closely with the Perth Jazz Society in 2009 to provide audit and assurance services. As business growth advisors, MGI can provide solutions to help you grow your business, manage your wealth and ultimately achieve your ambitions at any stage of your business life cycle.

Do you know the value of your business?

If you are a business owner with plans to at some stage move on from your business, you really need a succession planning partner. After all the years of hard work and most likely plenty of sacrifices, a large number of baby boomers, and other business owners, are now ready to reap the benefits from their efforts. If you are ready to move on to the next stage of your life, there are a myriad of issues that you need to consider.

- What is your business really worth?
- What will happen to your business when you decide to move on?
- Should the business be sold on the open market? If yes, how? Or what are the other options?
- If it is a family business, will your children want to carry on with the business, and if so, is there a successor ready to assume the leadership, and how will this be funded?
- Would the current management team be interested in buying the business?
- How can you ensure the maximum return is received from the business?

These are all important questions: our experience has been that our clients have had the most success when these questions and others are answered and actioned well in advance of any sale activity. You never know when you may get a tap on your shoulder.

How we can provide a solution

As you contemplate a major life change, having the right advice and support can make all the difference. MGI's specialist 'investor-ready' program develops individually tailored plans to ensure your business is structured so that the financial rewards are maximised and your business has the tools to continue on successfully. We will work with you to create a process that will draw on all our experience and will ultimately assist you in achieving the best possible return for all your hard work.

Why select MGI?

Planning to exit your business can be a stressful and risky undertaking – but it doesn't have to be. Selecting the right business advisor that can work effectively with you through the process can alleviate much of your anxiety. By drawing on MGI's extensive experience in helping small to medium businesses prepare themselves for succession and helping them to improve their business performance, you will be well positioned to achieve the real potential of your business and you will at the same time, significantly enhance its appeal to potential buyers.

Our professionals value their independence and maintain a high standard of professional integrity. Our reputation and success rate will assist in attracting the calibre of buyers you are seeking. And our experience in negotiating and structuring the deals will help you achieve the best possible outcomes because it's what we do every day. We adapt our services to the unique needs of your business at each stage of the process so you are always in control.

For more information on how MGI Perth can assist you at this important stage of your life, please contact **Mal Di Giulio**, Director, on **08 9463 2463** or email info@mgiperth.com.au